

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

June 29, 2021

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Acting Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- | | | |
|--------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| 010521-LTS-4 | Playground and Water Play Equipment with Related Accessories and Services
Responsible Office: Division of Design and Construction | |
| | <u>Awardee</u>
PlayPower, Inc., Huntersville, North Carolina
(Local Affiliate: Havre de Grace, Maryland) | \$500,000 |
| 022217-SYS | Fuel Management Technologies—Extension
Responsible Office: Department of Transportation | |
| | <u>Awardee</u>
Syn-Tech Systems, Inc., Tallahassee, Florida | \$ 40,000 |
| 031517-TIS | Technology, Security, and Communications Solution—Extension
Responsible Office: Infrastructure and Operations, Systemwide Safety and Emergency Management, Department of Facilities Management | |
| | <u>Awardee</u>
Johnson Controls US Holdings, LLC, Milwaukee, Wisconsin (Local Affiliate: Alexandria, Virginia) | \$500,000 |

042419	CBS Lab and Science Equipment and Supplies Responsible Office: Science, Technology and Engineering <u>Awardee</u> Carolina Biological Supply Company, Burlington, North Carolina	\$175,770
060B7400088	Radio Communications Responsible Office: Department of Systemwide Safety and Emergency Management and Department of Transportation <u>Awardee</u> Procom Communications, LLC,* Jessup, Maryland	\$ 49,190
062320-SNB	Sunbelt Rentals Responsible Office: Department of Maintenance and Operations <u>Awardee</u> Sunbelt Rentals, Inc., Baltimore, Maryland	\$945,000
091719-DCT	Event Seating and Staging Solutions with Related Accessories and Services—Extension Responsible Office: Division of Design and Construction <u>Awardee</u> Dant Clayton Corporation, Louisville, Kentucky	\$500,000
1060169	Off the Lot New Vehicles and Equipment Responsible Office: Department of Materials Management <u>Awardees</u> (See note on page 10) Criswell Chevrolet, Inc., Gaithersburg, Maryland Criswell Performance, LLC, Gaithersburg, Maryland Lindsay Ford, LLC, Wheaton, Maryland Total	\$400,000
1080207	Inspection and Testing of Aboveground and Underground Storage Tank Systems—Extension Responsible Office: Division of Sustainability and Compliance <u>Awardee</u> Apex Companies, Inc., Rockville, Maryland	\$150,000

15-JL-12	Science Labware Supplies & Equipment—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u> Fisher Scientific Company, LLC, Hanover Park, Illinois	\$175,060
15-JLP-023	HVAC Products, Installation, Services and Related Products and Services—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> Boland Trane Services, Inc., Gaithersburg, Maryland	\$700,000
20-223	Storm Water Management Facility Maintenance Responsible Office: Division of Sustainability and Compliance	
	<u>Awardee</u> AAA Storm Water Management Facilities Repair Group, Inc., Gaithersburg, Maryland	\$600,000
42319	Metro Ethernet Data Services—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Comcast Cable Communications Management, Philadelphia, Pennsylvania	\$ 30,000
4400003638	Elevator Maintenance, Repair & Modernization—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> Elcon Enterprises, Inc., Upper Marlboro, Maryland	\$520,000
573-18	Instructional Materials and Classroom Teaching Supplies and Equipment Responsible Office: Office of Special Education	
	<u>Awardee</u> Community Products, LLC, Rifton, New York	\$300,000
9803126	Central Purchase of QuaverEd, Inc.—Extension Responsible Office: Office of Curriculum and Instruction	
	<u>Awardee</u> QuaverEd, Inc., Nashville, Tennessee	\$236,880

9803127	Music First—Extension Responsible Office: Office of Curriculum and Instruction <u>Awardee</u> Music Sales Digital Services, LLC, New York, New York	\$175,000
CQ17100	Diesel Fuel Responsible Office: Department of Transportation <u>Awardee</u> Mansfield Oil Company of Gainesville, Inc., Gainesville, Georgia	\$500,000
KSH-324-17	No. 2 Fuel Oil Responsible Office: Department of Facilities Management <u>Awardee</u> PAPCO, Inc., Aston, Pennsylvania	\$ 80,000
MBU-508-17	Purchase of Floor Care Machines and Associated Equipment—Extension Responsible Office: Division of Maintenance <u>Awardee</u> S&E Paper, Inc.,* Beltsville, Maryland	\$60,000
PLTW	Biomedical Sciences & Technology Education Programs—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs <u>Awardee</u> Project Lead The Way Inc., Indianapolis, Indiana	\$262,617
R150505	HVAC Equipment, Installation, Service and Related Services—Extension Responsible Office: Division of Maintenance and Operations <u>Awardee</u> Daikin Applied Americas, Inc. Minneapolis, Minnesota (Local Affiliate: Bowie, Maryland)	\$700,000
WTP-1617	Water Treatment Program—Extension Responsible Office: Division of Sustainability and Compliance <u>Awardee</u> Bond Water Technologies, Inc., Gaithersburg, Maryland	\$ 50,000

4083.9	Whiteboards, Tackboards, and Accessories—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Steel Products, Inc.,* Rockville, Maryland	\$ 47,963
4091.9	Art and School Papers—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 10) DGS Educational Products, Inc.,* Delray Beach, Florida Ivin Lee,* Laurel, Maryland Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Greenville, Wisconsin (Local Affiliate: Gaithersburg, Maryland) W.B. Mason Company, Inc., Brocton, Massachusetts (Local Affiliate: Columbia, Maryland) Total	\$389,580
4095.7	Lamps—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> C.N. Robinson Lighting Supply Co., Inc., Baltimore, Maryland	\$180,000
4291.4	Interpreting Services for Deaf Hard of Hearing Individuals Responsible Office: Office of Special Education	
	<u>Awardees</u> (See note on page 10) 365 Interpreting Services, Inc.,* Germantown, MD American Sign Language, Inc.,* New York, New York ASL Interpreter Corps.,* Rockville, MD Barbara Tolker,* Olney, Maryland ContextGlobal, Inc., Washington, D.C. Davida Fonner,* Silver Spring, Maryland Frederick Interpreting Agency,* Ijamsville, Maryland HIS Sign, LLC, Ashburn, Virginia Hillary Hayes,* Rockville, Maryland Joyful Signing, LLC,* Accokeek, Maryland Maryland Interpreting Services, Inc., dba WeInterpret.net, Libertytown, Maryland Purple Communications, Rockville, Maryland Shannon P. Jacobs,* Ijamsville, Maryland Sign Language USA, McLean, Virginia	

	StarSigns Interpreting, Inc.,* Rockville, MD Visual Language Associates, Silver Spring, Maryland Vital Signs, LLC,* Silver Spring, Maryland	
	Total	\$150,000
4321.1	Web-based Safety Training—Extension Responsible Office: Systemwide Safety Programs	
	<u>Awardee</u> Scenario Learning, LLC, Tampa, Florida	\$ 67,050
4327.1	School Transportation Routing Software—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u> Trapeze Software Group, Inc., Cedar Rapids, Iowa	\$40,000
4335.1	Maximo Subscription and Support—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> IBM Corporation, Baltimore, Maryland	\$55,000
4360.1	Implementation of a Certified Athletic Trainer Program in MCPS—Extension Responsible Office: Athletics Unit	
	<u>Awardees</u> (See note on page 10) Adventist Rehabilitation Hospital of Maryland, Inc., Rockville, Maryland National Rehabilitation Hospital, Inc., Washington, D.C. Pivot Athletic Training, LLC, Towson, Maryland Total	\$750,000
4458.1	Facility Condition Assessments—Extension Responsible Office: Department of Facilities Management	
	<u>Awardee</u> Facility Engineering Associates, PC, Fairfax, Virginia	\$200,000
4474.1	Emergency Childcare Benefit Administrator—Extension Responsible Office: Office of Employee Engagement and Labor Relations	
	<u>Awardee</u> Care.com, Inc.,* Waltham, Massachusetts	\$ 85,000

4475.1	SupportEd, LLC Responsible Office: Curriculum and Instructional Programs <u>Awardee</u> SupportEd, LLC,* Fairfax, Virginia	\$175,951
4496.1	Junior Achievement Program Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Junior Achievement of Greater Washington, Washington, D.C.	\$223,600
4502.1	Spanish Textbook Adoption Responsible Office: Department of Pre-K–12 Curriculum <u>Awardee</u> Wayside Publishing, Freeport, Maine	\$341,582
4560.1	LGBTQ+ Instructional and Professional Services Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> History UnErased, Lowell, Massachusetts	\$ 86,000
4561.1	Legends of Learning Services Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Legends of Learning, Inc., Washington, D.C.	\$122,400
4562.1	Gizmo Online Simulation Services Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> ExploreLearning, Charlottesville, Virginia	\$247,500
4563.1	Exact Path Edmentum Services Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Edmentum, Inc., Chicago, Illinois	\$205,650

4890.1	Music and Art Therapy Services Responsible Office: Division of Prekindergarten, Special Programs, and Related Services <u>Awardees</u> (See note on page 10) Levine Music, Inc., Washington, D.C. DLE Music Therapy, LLC,* Rockville, Maryland Darcy Lee Lipscomb O'Daniel,* Frederick, Maryland Total	\$120,000
4911.1	Social Work Services for Social Emotional Special Education Services & Bridge Services—Extension Responsible Office: Office of Special Education <u>Awardees</u> (See note on page 10) Cumberland Therapy Services, LLC, Lafayette, Colorado Freedom Healthcare, LLC,* Baltimore, Maryland Invo HealthCare Associates, LLC, Doylestown, Pennsylvania Maxim Healthcare Services Holdings, Inc., Columbia, Maryland Total	\$100,000
4915.1	Digital Courses Responsible Office: Department of Secondary Curriculum and Districtwide Programs <u>Awardee</u> Edmentum, Inc., Bloomington, Minnesota	\$650,000
4921.1	Tutoring Online Services Responsible Office: Department of Communications <u>Awardee</u> TutorMe, LLC, Los Angeles, California	\$ 31,600
4928.1	Montgomery County Collaboration Council Services—Extension Responsible Office: Office of Student and Family Support and Engagement <u>Awardee</u> Montgomery County Collaboration Council for Children, Youth, and Families, Inc., Rockville, Maryland	\$500,000
4929.1	Teamwork Communications Services—Extension Responsible Office: Department of Communications <u>Awardee</u> Digital Crew Limited T/a Teamwork.com, Ireland	\$ 27,540

7124.6	Pest Control Materials—Extension Responsible Office: Division of Sustainability and Compliance	
	<u>Awardees</u>	
	Rentokil North America, Inc.,* Reading, Pennsylvania	\$ 25,700
	Univar, USA, Inc., Downers Grove, Illinois (Local Affiliate: Baltimore, Maryland)	<u>30,825</u>
	Total	\$56,595
7232.1	Read&Write Software for Google Chrome—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u>	
	TextHelp, Inc., Woburn, Massachusetts	\$ 93,000
7678.4	Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 10)	
	United Rentals (North America), Inc., Atlanta, Georgia (Local Affiliate: Herndon, Virginia)	
	Werres Corporation, Frederick, Maryland	
	Total	\$250,000
9122.7	Breads and Rolls—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	H&S Distribution, LLC, Baltimore, Maryland	\$823,169
9203.10	Custom Science Kits—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	Sempco, Inc.,* Nashua, New Hampshire	\$200,000
9453.1	Montgomery County Solid Waste Disposal Fee—Extension Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u>	
	Montgomery County-Office of Finance, Rockville, Maryland	\$640,000

9461.1	Air Handler Unit Replacement at West Farm Depot Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> M&M Welding and Fabricators, Inc.,* Mount Airy, Maryland	\$ 62,400
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$14,571,097

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report
June 29, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
010521-LTS-4	Playground and Water Play Equipment with Related Accessories and Services	N/A	N/A	Sourcewell Contract			
022217-SYS	Fuel Management Technologies—Extension	N/A	N/A	Sourcewell Contract			
031517-TIS	Technology, Security, and Communication Solutions—Extension	N/A	N/A	Sourcewell Contract			
042419	CBS Lab and Science Equipment and Supplies	N/A					
060B7400088	Radio Communications	N/A	N/A	State of Maryland Contract			
062320-SNB	Sunbelt Rentals	N/A	N/A	Sourcewell Contract			
091719-DCT	Event Seating and Staging Solutions with Related Accessories and Services—Extension	N/A					
1060169	Off the Lot New Vehicles and Equipment	N/A	N/A	Montgomery County Contract			
1080207	Inspection and Testing Aboveground and Underground Storage Tank Systems—Extension	N/A	N/A	Montgomery County Government Contract			
15-JL-12	Science Labware Supplies & Equipment—Extension	N/A	N/A	Hartford County Public Schools Contract			
15-JLP-023	HVAC Products, Installation, Services and Related Products and Services—Extension	N/A	N/A	OMNIA Partners Contract			
20-223	Storm Water Management Facility Maintenance	N/A	N/A	Frederick County Government Contract			
42319	Metro Ethernet Data Services—Extension	N/A					
4400003638	Elevator Maintenance, Repair & Modernization—Extension	N/A	N/A	Howard County Government Contract			
573-18	Instructional Materials and Classroom Teaching Supplies and Equipment	N/A	N/A	Buyboard National Purchasing Cooperative Contract			

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June 29, 2021

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9803126	Central Purchase of QuaverEd, Inc.—Extension	N/A					
9803127	Music First—Extension	N/A					
C20129	Ultra-Low Sulfur Diesel Fuel	N/A	COG Cooperative Contract				
CQ17100	Diesel Fuel	N/A	COG Cooperative Contract				
DB1026322	Local Telecommunications Services—Extension	N/A	Maryland Department of Information Technology Contract				
GS-35F-0765R	Information Technology Equipment, Software & Services—Extension	N/A	General Services Administration Contract				
KSH-324-17	No. 2 Fuel Oil	N/A	Baltimore County Public Schools Contract				
MBU-508-17	Purchase of Floor Care Machines and Associated Equipment—Extension	N/A					
PLTW	Biomedical Sciences & Technology Education Programs—Extension	N/A	Project Lead The Way Contract				
RI50505	HVAC Equipment, Installation, Service and Related Services—Extension	N/A	OMNIA Partners Contract				
WTP-1617	Water Treatment Program—Extension	N/A	Charles County Public Schools Contract				
4083.9	Whiteboards, Tackboards, and Accessories—Extension	10	3	5	1	1	1
4091.9	Art and School Papers—Extension	11	3	7	2	5	2
4095.7	Lamps—Extension	10	2	3	1	1	0

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June 29, 2021

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4291.4	Interpreting Services for Deaf Hard of Hearing Individuals	34	20	19	12	17	10
4321.1	Web-based Safety Training—Extension	N/A School Excess Liability Joint Insurance Fund Contract					
4327.1	School Transportation Routing Software—Extension	N/A					
4335.1	Maximo Subscription and Support—Extension	N/A					
4360.1	Implementation of a Certified Athletic Trainer Program in MCPS—Extension	7	0	5	0	3	0
4458.1	Facility Condition Assessments—Extension	1	0	1	0	1	0
4474.1	Emergency Childcare Benefit Administrator—Extension	8	1	2	1	1	1
4475.1	SupportEd, LLC	9	1	5	1	1	1
4496.1	Junior Achievement Program	N/A					
4502.1	Spanish Textbook Adoption	N/A					
4560.1	LGBTQ+ Instructional and Professional Services	N/A					
4561.1	Legends of Learning Services	N/A					
4562.1	Gizmo Online Simulation Services	N/A					
4563.1	Exact Path Edmentum Services	N/A					

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4890.1	Music and Art Therapy Services	4	2	4	2	3	2
4911.1	Social Work Services for Social Emotional Special Education Services (SESES) & Bridge Services—Extension	10	2	6	2	4	1
4915.1	Digital Courses	21	0	3	0	1	0
4921.1	Tutoring Online Services	N/A					
4928.1	Montgomery County Collaboration Council Services—Extension	N/A					
4929.1	Teamwork Communication Services—Extension	N/A					
7094.6	Aftermarket Automotive Parts—Extension	31	4	21	1	14	1
7124.6	Pest Control Materials—Extension	7	2	2	1	2	1
7232.1	Read&Write Software for Google Chrome—Extension	N/A					
7678.4	Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension	4	0	1	0	2	0
9122.7	Breads and Rolls—Extension	2	0	1	0	1	0
9139.3	Refrigerated and Frozen Foods—Extension	59	4	46	4	26	3
9203.10	Custom Science Kits—Extension	26	4	3	1	1	1

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9453.1	Montgomery County Solid Waste Disposal Fee—Extension	N/A					
9458.1	Web Development Services—Extension	N/A					
9461.1	Air Handler Unit Replacement at West Farm Depot	16	2	1	1	1	1

